

# THE POWER GRADIENT

## Inspiring Future Entrepreneurs

### Cartiac Capital

Cartiac Capital Ltd is a dynamic startup founded by three young entrepreneurs: Muhammad Syed, Valentin Ababi, and Angelo Figueiredo.

### Key Takeaways

#### **Overcoming Financial Struggles:**

Success often stems from determination and resilience in the face of financial hardships.

**The Importance of Focus:** Staying committed to your vision and cutting out distractions leads to transformative results.

**Knowledge is Power:** Continuous learning, personal growth, and networking are crucial for success in entrepreneurship.

#### **Networking Builds Credibility:**

Building strong connections opens doors and enhances credibility, especially for young entrepreneurs.

**Failure as a Teacher:** Every setback presents an opportunity to learn and grow, shaping the path to long-term success.

**Scepticism is Normal:** Having doubts about your vision is a natural phase of entrepreneurship, what matters most is how you respond and strengthen your mindset to turn your ideas into reality.



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### Meet Muhammad Syed

Welcome to this week's edition of The Power Gradient. In this issue, I'm excited to share the inspiring story of Muhammad Syed, Founder and CEO of Cartiac Capital LTD. It began with a passion for trading in Foreign Exchange (FX) and Contract for Difference (CFD) markets. Now he focuses on securing Financial Conduct Authority (FCA) regulation and developing a high risk trading algorithm by 2025-2026. Driven by financial struggles and a desire to make an impact, Muhammad emphasises that focus, networking, and resilience are key. Read on for his advice and lessons on navigating challenges and achieving success in your ventures.

# Overcome and Conquer

Born out of humble beginnings, he has been driven by a shared longing to overcome financial struggles and create opportunities for himself and others. Starting as a retail trader in the Forex and CFD markets, Muhammad and his team have now built the foundations, trading assets like US100 and Gold. By pulling their resources, they began exploring ways to generate larger returns through investments in stocks and asset classes. Today, his team's focus is on obtaining FCA regulation and developing a high risk algorithm to automate trading activities. While in the long-term, the team's aspirations are drawn towards real estate and chemical exports, the current priority remains on refining their systems and ensuring compliance with regulatory bodies.



## Knowledge is POWER

For those just starting their entrepreneurial journey, Muhammad stresses the importance of never losing focus, and always sustaining a belief in your vision. As a young entrepreneur, he faced scepticism and doubt, but cutting out distractions and dedicating himself to his ideas proved transformative. Your mind is powerful; if you think you can, you will. As Napoleon Hill teaches in *Think and Grow Rich*, your dreams are given to you for a reason, but it's your duty to act on them. The road will have challenges, but consistency, learning, and networking are key. Remember, knowledge is power, and your network determines your value.

## Network builds Credibility

Looking back, Muhammad wishes that he had started networking earlier. Networking has opened countless doors and helped him build credibility in his field. For young entrepreneurs especially, your age and passion can attract attention, so use it wisely. If there's one key takeaway, it's that failure is a teacher, not an end. Every setback is a step closer to success, and every struggle brings with it a solution if you persist. As his team often says: "Success is not about avoiding failure, it's about learning from it and having the courage to keep going."

## Pivotal Moment

Muhammad upbringing played a pivotal role in shaping his approach to entrepreneurship. Growing up in financially unstable environments, he witnessed firsthand the struggles of making ends meet. Despite these challenges, he recognised that others faced even harsher circumstances. He shares first hand accounts of seeing orphans in slums, alongside homeless people on the streets of Saudi Arabia. Growing up in this environment has fuelled his desire to pursue financial freedom, not just for himself and his team, but also to support those in need without hesitation.

